

## TERMS OF BUSINESS

### VENDOR'S COMMISSIONS -

#### WINE SALES:

Small Consignments - 15%

Larger Consignments - 10%

£2 per lot cataloguing charge

Insurance is charged at 1%.

**All charges are subject to VAT at the current rate.**

Please telephone to discuss sale arrangements.

TRANSPORT CAN BE ARRANGED THROUGHOUT THE UK - quotations on request.

All sales are subject to the Notices and Conditions of Sale as printed on rear of the Receipt Form and in the Catalogue.



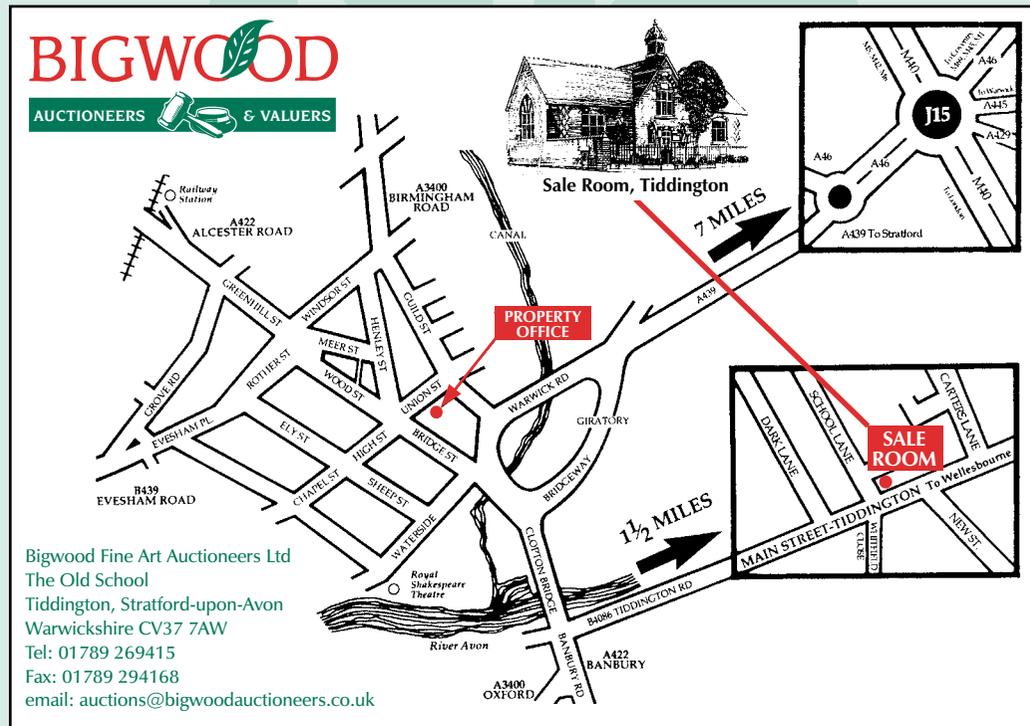
# BIGWOOD

AUCTIONEERS & VALUERS

MEMBERS OF THE SOCIETY OF FINE ART AUCTIONEERS

## A Guide to Buying & Selling Wine at Auction

## LOCATION MAP



**BIGWOOD**

AUCTIONEERS & VALUERS

Bigwood Fine Art Auctioneers Ltd  
The Old School  
Tiddington, Stratford-upon-Avon  
Warwickshire CV37 7AW  
Tel: 01789 269415  
Fax: 01789 294168  
email: [auctions@bigwoodauctioneers.co.uk](mailto:auctions@bigwoodauctioneers.co.uk)



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# Wine Department

*Bigwood Auctioneers, one of the UK's leading Provincial Auction Houses offer a comprehensive Auction Service based in the International Centre of Stratford-upon-Avon. The important road, rail and air transport links make it a strategic centre in the Heart of England.*



## Fine Art Auctioneers and Valuers

Fine Art to Fine Wines are amongst the items which pass under the hammer at our Auction Saleroom at Stratford-upon-Avon. Whether for sale or appraisal only, our team of experts are pleased to advise on current market values. With at least three sales taking place every month, this ensures early inclusion of lots into sales.

## Our Sales Diary includes:

- Fine and Inexpensive Wines
- Period Furniture & Fine Art
- Victoriana & Shipping Goods
- Oil Paintings & Watercolours
- Prints, Books and Maps
- Coins, Medals & Stamps
- Porcelain & Glass
- Sporting & Collectors Items
- Carpets, Rugs & Textiles
- Silver, Jewellery & Porcelain
- Classic & Vintage Vehicles
- Motorabilia & Bygones
- Toys, Models & Dolls

## Auction Appraisals

Regular Valuation Days are arranged at our Saleroom and other specialist venues. Our Valuers will attend at your

home, at any time convenient to you to advise on wine or chattels for disposal without obligation.

## Auction Services

House clearances will be dealt with promptly, efficiently and completely, taking the headache out of clearing a property particularly in cases of bereavement. Frequently the contents of old wine cellars are included in our quarterly sales.

A comprehensive computer based accounting system ensures vendors are kept up-to-date with sales progress, vital when dealing with entire contents of properties or your wine cellar.

Fullest information is provided of lots entered into sale with reserve instructions and post sale details accompanied by computerised cheques.

Auctions can be arranged at the Vendor's own premises to include Country House sales of Antiques and Chattels, Private Collections, Plant and Machinery, Trade Stocks, Liquidation and General Disposals.

Sales Diary and catalogue subscription available upon request.

## Internet Website

Visit our website for information on future sales with complete listings of most catalogued sales giving world wide coverage.

## Valuations

Professional Valuations for all purposes are undertaken at competitive fees. Our instructions are received from clients or their advisers requiring valuations for Insurance, Probate, Family Division or Capital Transfer Tax. The valuations can be accompanied by a fully itemised inventory with photographs if required.

Bigwood Fine Art Auctioneers Limited is based at The Old School, Tiddington, Stratford-upon-Avon. Open Monday - Friday 9.00 a.m. - 5.30 p.m. and certain evenings until 7.00 p.m. for sale viewing. Most sales take place on Friday at 11.00 a.m. The wine sales are Thursdays at 6.00 p.m.

Our Stratford-upon-Avon Saleroom is conveniently located just 8 miles from junction 15 off the M40 motorway in the heart of Warwickshire, ideal to attract buyers from all parts of the UK and overseas.

## Wine Auctions

The quarterly wine sales, now in their fourth decade, attract entries from private cellars, collectors, investors and wine merchants. Regular sales, generally the first Thursday in March, June, September and December, with additional dates arranged for special sales as required.

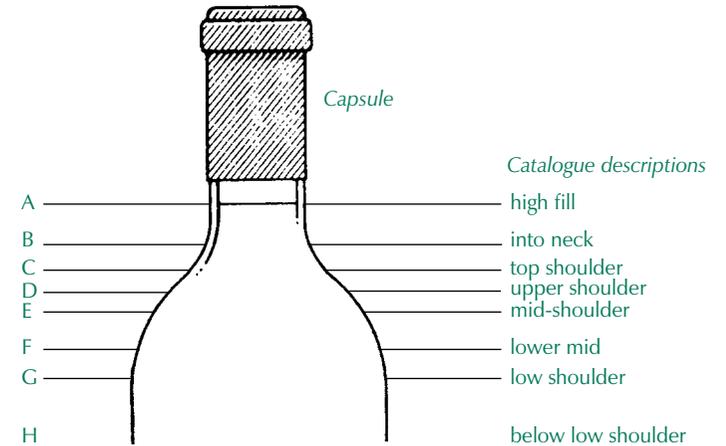
The evening auction at 6.00pm, which includes a pre-sale tasting attracts a wide range of buyers from throughout the UK and commissions from overseas. Our internet website provides coverage worldwide.

Lots range from single bottles to full cases of fine clarets, vintage ports and wines from every continent, collections of single malt whisky as well as other spirits and liqueurs feature in our sales.

## GLOSSARY

### BORDEAUX

Level/ullage descriptions, revised and definitions



- A high fill: normal fill, level of young wines. Exceptionally good in wines over 10 years old.
- B into neck: can be level of fill. Perfectly good for any age wine. Outstandingly good for a wine of 10 years in bottle, or longer.
- C top-shoulder: normal level for any claret 15 years or older.
- D upper-shoulder: slight natural reduction through easing of cork and evaporation through cork and capsule. Usually no problem. Acceptable for any wine over 20 years old. Exceptional for pre-1940 wines.
- E mid-shoulder: probably some weakening of the cork and some risk. Not abnormal for wines 30/40 years of age. Estimates usually take this into account.
- F low-shoulder: risky and usually only accepted for sale if wine or label exceptionally rare or interesting. Always offered without reserve, or with low estimate.
- H below low-shoulder: not acceptable for sale unless a rare sort of bottle. Wine will usually be undrinkable.

### BURGUNDY

Because of the slope of shoulder it is impractical to describe levels as mid-shoulder, etc. Wherever appropriate the level between cork and wine will be measured and catalogued in centimetres. The condition and drinkability of burgundy is less affected by ullage than its equivalent from Bordeaux. For example, a 5 to 7cm ullage in a 50 year old burgundy can be considered normal, indeed good for age, 3.5 to 4 cm excellent for age, even 7cm rarely a risk.

